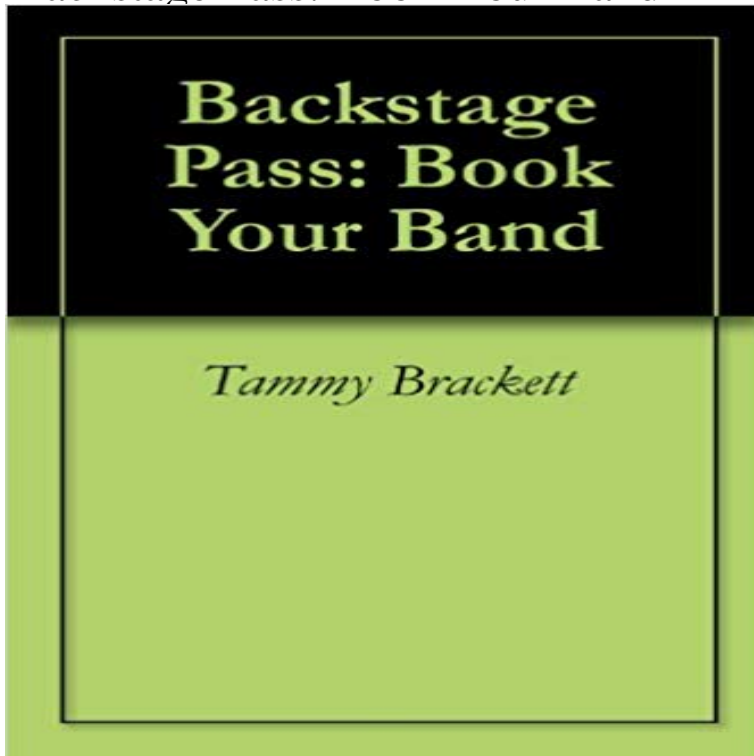


## Backstage Pass: Book Your Band



Chapter One: Preparing to Tour -why booking yourself is good, creating a tour plan, business plans, where to play, funding a tour, necessary documents, merchandise and merch displays, tour vehicles, equipment, personnel, priorities  
Chapter Two: Launch Pad-outfitting your office, time management, organizational tips, office discipline  
Chapter Three: Tools of the trade, The Pitch & The Booking Process-calendars, assignment sheets,organization, introductions, elevator speech, planning,phone and email etiquette,tracking calls, how to follow up  
Chapter Four: Publicity and Promotion-contracts, publicity outline, hiring a publicist, advancing shows

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