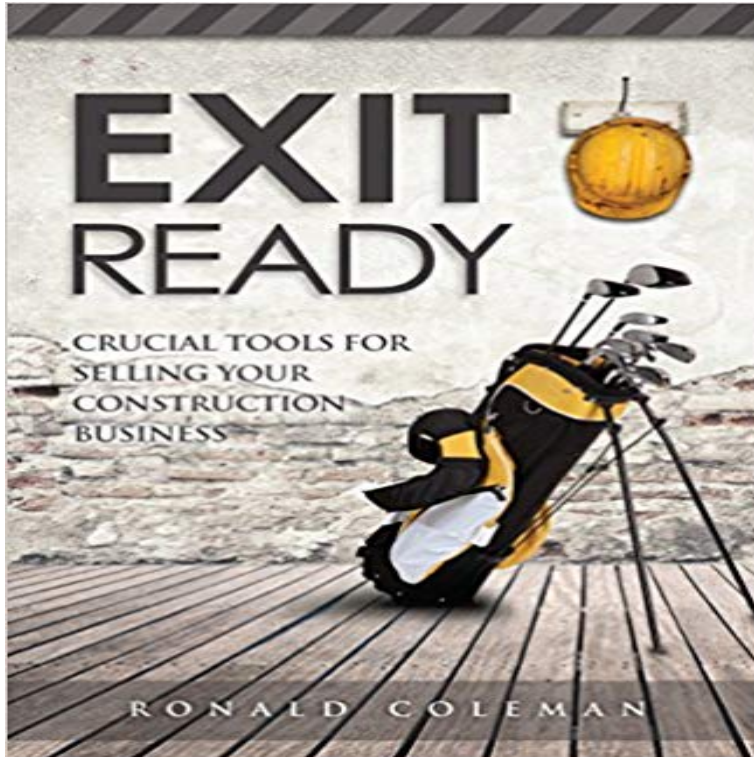


EXIT READY: CRUCIAL TOOLS FOR SELLING OUR CONSTRUCTION BUSINESS



You are in business to sell it for as much money as possible at the right time. The majority of the owner/managers of construction companies, particularly trade and specialty contractors, want to retire within the next 10 years. Most have made little or no progress on developing their Exit Strategy. This book has lots of what to do; how to do and why to do. You will learn how to sell your business for a lot more than you thought possible. There are far more sellers than buyers so you need to know how to make your business the most attractive one. You need to know how to get the best after-tax price with the least risk. Let this book take you through the process and even shows you where to find buyers. For buyers of construction companies you need to know what to look for in a business. You need to fall in love with profits not with the business. Let this book enlighten you!

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