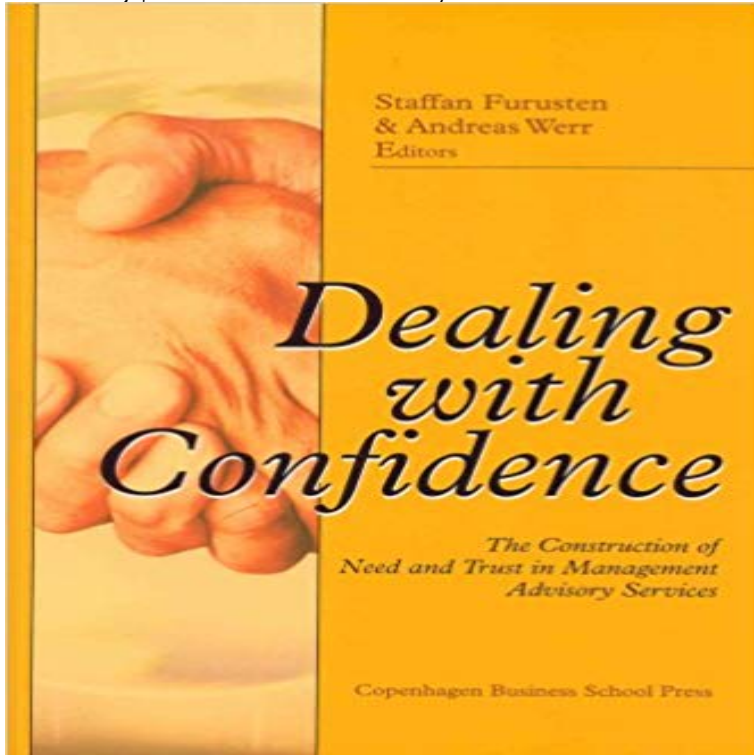


# Dealing with Confidence: The Construction of Need and Trust in Management Advisory Services



Based on studies of the use of management consulting, financial consulting, legal services, and IT services, this book sheds light on how needs in organizations for management advice services are constructed and why certain service suppliers are given trust to deliver.

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